ESRI ELA strategy & usage statistics



ESRI Enterprise License Agreement

- All-u-can-eat, \$730,000/year + escalation in option years.
- 3 base years, 2 options years (we are halfway through the base)
- September 2014 or 2015 we can:
 - Exercise option (status quo)
 - Renegotiate ELA

best value

- Joint a la carte buy, employ some open source
- Every agency for themself (GIO failure)
- September 2016, last option ends must have made decision and have concluded all procurements.

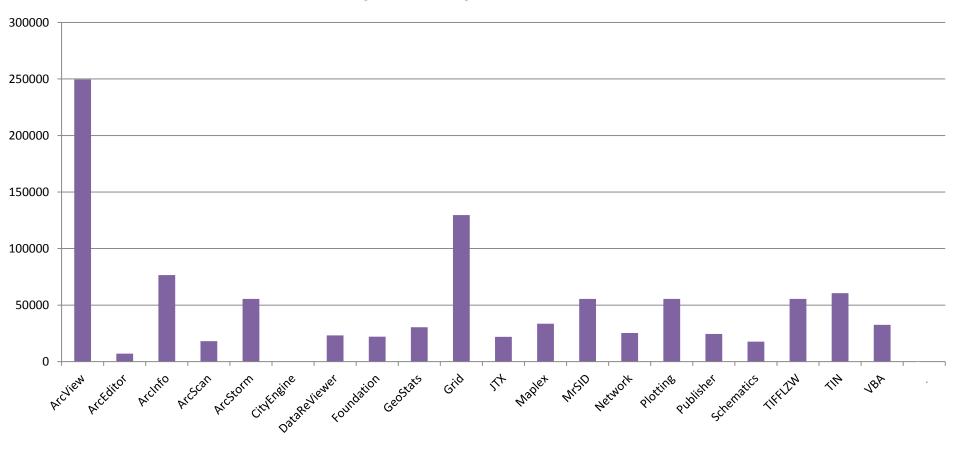
ESRI ELA COMPONENTS OF COST

- ArcGIS Desktop
 - ArcView, ArcEditor, ArcInfo, extensions
 - Cost containment strategy: deploy concurrent central license server, monitor
- ArcGIS Online
 - Storage, Computation, Bandwidth
 - Cost containment strategy: one Maryland "organization," store heavy data on iMap, iMap geocoder, provide user training, monitor
- ArcGIS Server
 - Cost containment strategy: leverage iMap servers, don't over install, warn agencies that they may pay later.

• 413 Unique Users of Central License Manager

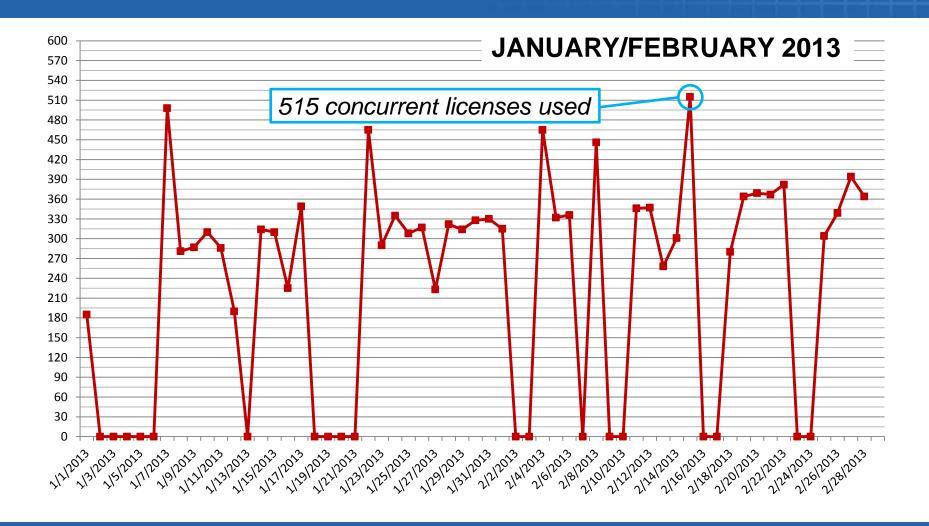
- Total License Usage Time: 1,050,345 Hours (January & February 2013)
 - Highest License Usage Time:
 - ArcView (249,534 Hours)
 - Lowest License Usage Time:
 - City Engine (167 Hours) Only 1 license available

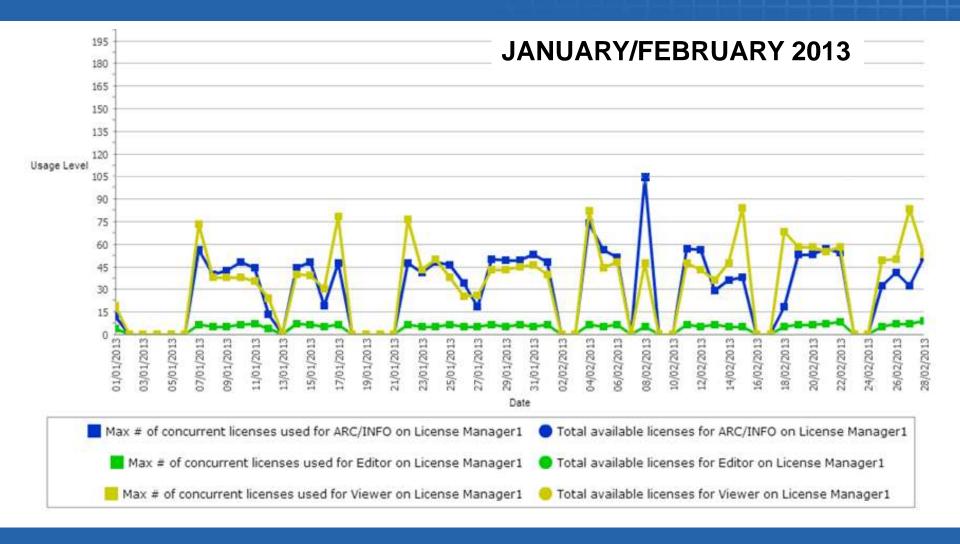
SUM OF USAGE TIME (HOURS) JANUARY/FEBRUARY 2013



- 413 Unique Users of Central License Manager
- Unique Users from 12 Agencies:
 - \circ DNR 79 users \star
 - \circ MDP 32 users \star
 - \circ MDA 19 users \star
 - MDOT 10 users
 - \circ MLIS 10 users \star
 - \circ DoIT 8 users \star

- \circ DBED 6 users \star
- DHMH 4 users
- \circ MDE 3 users
- \circ MES 2 users
- o DHCD 1user ★
- MDVA 1user





ELA ARCGIS ONLINE STATISTICS

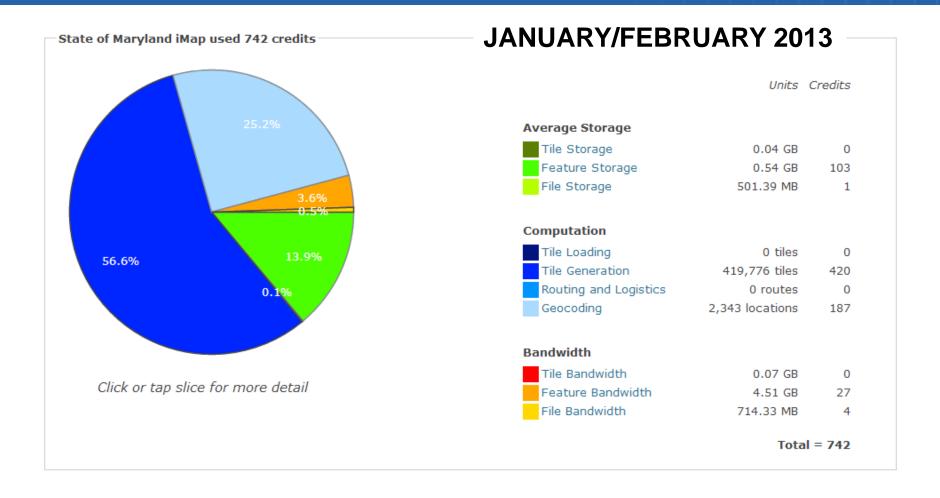


State of Maryland iMap

Organization created on: Jan 11, 2012 | Members: 174 | 35,977 credits remaining

- AGOL is a lightweight, data, map and application deployment platform
- http://maryland.maps.arcgis.com
- Mobile accessible
- No additional charge for ELA agencies

ELA ARCGIS ONLINE STATISTICS



ELA STAND-ALONE LICENSES

- ArcGIS Server 34 licenses
- ArcGIS Desktop (Single Use) 31 licenses